

NORTH FLORIDA LENDER NEWS

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**Need SBA
Info? Call
our Office!
(904) 443-
1933**

Special Points of Interest

- Top SBA Lenders
- The Florida District Calendar of Events
- FY 2009 Loan Approvals by 7(a), 504 and County for month ending April 30, 2009

Helping small businesses



Your Small Business Resource

NEWS FROM THE SBA NORTH FLORIDA DISTRICT:

SBA Loan Liquidation & Guaranty Process Training

From your Desk! Log on to your computer and call on the phone!

May 12, 2009

2:00 pm to 3:00 pm

To Register, visit <https://cc.readytalk.com/r/9ndnn25gi6o5>

CONGRATULATIONS TO THE 2009 NORTH FLORIDA TOP LENDERS FOR FY08!!!!!!

TOP 5 7(a) Lenders – Highest Number of Loans

Banco Popular	103 Loans
Bank of America	84 Loans
Compass Bank	63 Loans
SunTrust Bank	61 Loans
Regions Bank	39 Loans
First Coast Community Bank	39 Loans

Community Express Lenders

Innovative Bank	160 Community Express Loans
Superior Financial Group	34 Community Express Loans
Borrego Springs Bank	13 Community Express Loans

Certified Development Companies

Highest Number of Loans	Florida Business Development Corporation
Top 1st Mortgage Lender	SunTrust Bank

SBA CALENDAR OF EVENTS

Let us know what
you are up to!
Please send any
upcoming events
to

lola.naylor@sba.gov

On-Going Across the
District: SBDC and
SCORE Counseling
for start up and
small business help-
visit www.fsbdc.com
or www.score.org to
find your local resource
to make an appoint-
ment!

May 12– Liquidation &
Guaranty Process Train-
ing on line & on the
phone! 2:00 pm; To reg-
ister, visit [https://
cc.readytalk.com/
r/9ndnn25gi6o5](https://cc.readytalk.com/r/9ndnn25gi6o5)

May 26– Jacksonville
SBA programs & Ser-
vices Overview at the
SBA North Florida Dis-
trict Office 10:00 am to
12:00 pm. To register
please contact [veron-
ica.wallace@sba.gov](mailto:veronica.wallace@sba.gov).

June 4 – Jacksonville
Bagels and Bankers–
learn what it is all
about!!

Visit www.sbdc.unf.edu

June 26– Palm Coast
Palm Coast Business
Expo! Save the Date–
for more information,
c o n t a c t
john.doriety2@sba.gov.

STAY TUNED FOR
UPCOMING
TRAINING ON THE
RECOVERY ACT!

Through its Faith-Based and Community Initiative (FBCI), the SBA is reaching out to foster business development opportunities in every corner of America. Entrepreneurial development is the key to the economic growth of our nation. For more information, please contact Donna Padgug at (904) 443-1971 or donna.padgug@sba.gov

SMALL BUSINESS ADMINISTRATION NORTH FLORIDA DISTRICT OFFICE 504 Loans Year to Date for FY 2009	As of 4/30/2009	
Lender Name	Number of Loans	Dollar Amount
FLORIDA BUSINESS DEVELOPMENT CORPORATION	56	\$31,415,000.00
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	37	\$21,520,000.00
ESSENTIAL CAPITAL FINANCE, INC.	2	\$510,000.00
INDEPENDENT DEVELOPMENT SERVICES CORPORATION	1	\$275,000.00
GULFCOAST BUSINESS FINANCE, INC.	1	\$160,000.00
TOTAL:	97	\$53,880,000.00

**7(a) SBA
North
Florida
Loans
Approved as
of
April 30,
FY 2009**

**Don't forget to visit
sba.gov/recovery
for Recovery
Updates!**

SUPERIOR FINANCIAL GROUP, LLC	30	\$282,500.00
INNOVATIVE BANK	18	\$440,000.00
REGIONS BANK	16	\$3,660,800.00
COMPASS BANK	16	\$400,600.00
SUNTRUST BANK	16	\$2,353,100.00
BORREGO SPRINGS BANK, N.A.	10	\$375,000.00
FIRST COAST COMMUNITY BANK	10	\$1,639,000.00
THE HUNTINGTON NATIONAL BANK	7	\$7,712,200.00
PNC BANK, NATIONAL ASSOCIATION	7	\$4,260,100.00
WACHOVIA SBA LENDING, INC.	7	\$5,186,100.00
BANKFIRST	6	\$1,438,300.00
COMMUNITY WEST BANK, NATIONAL ASSOCIATION	6	\$1,890,700.00
BANCO POPULAR NORTH AMERICA	5	\$1,172,500.00
AMERICAN ENTERPRISE BANK OF FLORIDA	5	\$606,000.00
BRANCH BANKING AND TRUST COMPANY	4	\$370,000.00
CIT SMALL BUSINESS LENDING CORPORATION	4	\$1,353,000.00
FIFTH THIRD BANK	4	\$777,200.00
HANCOCK BANK	4	\$686,000.00
UNITED BANK	4	\$395,000.00
PINNACLE BANK	3	\$1,333,000.00
WACHOVIA BANK, NATIONAL ASSOCIATION	3	\$550,000.00
U.S. BANK NATIONAL ASSOCIATION	3	\$4,981,000.00
BANCFIRST	2	\$430,000.00
BANK OF AMERICA, NATIONAL ASSOCIATION	2	\$125,000.00
TD BANK, NATIONAL ASSOCIATION	2	\$2,085,000.00
CENTERBANK OF JACKSONVILLE, N.A.	2	\$650,000.00
SYNOVUS BANK	2	\$575,000.00
COMMUNITY SOUTH BANK	2	\$1,899,800.00
MERCHANTS & SOUTHERN BANK	2	\$262,800.00
MAINSTREET LENDER 7(A), LLC	2	\$1,140,000.00
M&I MARSHALL & ILSLEY BANK	2	\$200,000.00
NEWTEK SMALL BUSINESS FINANCE, INC.	2	\$646,000.00
HAVEN TRUST BANK FLORIDA	2	\$182,000.00
COMMERCE BANK, A DIVISION OF	1	\$200,000.00
UNITED MIDWEST SAVINGS BANK	1	\$450,000.00
LIVE OAK BANKING COMPANY	1	\$2,000,000.00
MUTUAL OF OMAHA BANK	1	\$208,100.00
BEACH COMMUNITY BANK	1	\$497,236.00
WELLS FARGO BANK, NATIONAL ASSOCIATION	1	\$782,000.00
NATIONAL CITY BANK	1	\$35,000.00
FIRST BANK	1	\$150,000.00
COASTAL COMMUNITY BANK	1	\$76,000.00
FIRSTATLANTIC BANK	1	\$300,000.00
AMERICAN BUSINESS LENDING, INC.	1	\$445,000.00
SMALL BUSINESS LOAN SOURCE, LLC	1	\$594,000.00
RIDGESTONE BANK	1	\$460,000.00
FLORIDA CITIZENS BANK	1	\$468,500.00
PEOPLES FIRST COMMUNITY BANK	1	\$70,000.00
FIRST COMMERCIAL BANK OF FLORIDA	1	\$68,000.00
FIRST NATIONAL BANK NORTHWEST FLORIDA	1	\$786,000.00
FIRST WESTERN SBLC, INC	1	\$145,000.00
COASTAL BANK AND TRUST OF FLORIDA	1	\$50,000.00
Total:	229	\$57,842,536.00

The SBA staff is happy to speak on SBA's Programs & Services to lenders, small businesses, organizations, etc.– Please coordinate with lola.naylor@sba.gov!

County	Number of Loans	Dollar Amount
ALACHUA	7	\$2,859,900.00
BAY	16	\$2,980,000.00
BRADFORD	1	\$280,000.00
CITRUS	8	\$3,639,000.00
CLAY	7	\$3,156,000.00
COLUMBIA	1	\$750,000.00
DUVAL	76	\$20,890,100.00
ESCAMBIA	13	\$1,874,000.00
FLAGLER	2	\$287,000.00
FRANKLIN	1	\$76,000.00
HERNANDO	10	\$6,972,200.00
LAKE	15	\$6,207,100.00
LEON	7	\$8,634,000.00
MARION	10	\$1,987,500.00
NASSAU	8	\$2,254,500.00
OKALOOSA	7	\$1,369,236.00
ORANGE	72	\$18,572,800.00
SAINT JOHNS	12	\$3,853,000.00
SANTA ROSA	4	\$830,000.00
SEMINOLE	33	\$13,904,300.00
SUMTER	2	\$25,000.00
VOLUSIA	12	\$9,159,900.00
WAKULLA	1	\$981,000.00
WASHINGTON	1	\$180,000.00
Total:	326	\$111,722,536.00

NORTH FLORIDA DISTRICT LOANS BY COUNTY MONTH ENDING APRIL 30, 2009

Emerging 200 Off to a GREAT Start in Jacksonville!

The North Florida Office of the U.S. Small Business Administration (SBA) announces the start of its *2009 Emerging 200 Initiative* in Jacksonville with 13 small business owners participating in the program. The goal of e200 is to identify 200 inner-city businesses across the country that show a high potential for growth and to provide them the network, resources and motivation required to build a sustainable business within a designated inner-city geographic location. SBA contracted InnerCity Entrepreneurs to conduct the training aspect of SBA's Emerging 200 Initiative.



SBA North Florida District Wilfredo J. Gonzalez stated "We are extremely proud to announce the start of the e200 Class of 2009. The 2009 participants are excited and invigorated with the program." Mr. Gonzalez continued, "The North Florida District Office is very proud of the fact that Jacksonville's program was selected to participate in the 2009 E-200. Jacksonville's 13 participating small business owners represent a diverse and enthusiastic group of individuals who look forward to putting the course to work in their own businesses!"

The 13 local small business firms and their owners participating in the e200 Class of 2009 are:

Glenda Allen, GA Janitorial Cleaning Services, William A. Almas, B3 Solutions, LLC, Rose E. Conry, Employment Resources & Solutions, Joseph A. Hutchinson, Xeye Incorporated, Larry M. Kates, Progressive Power Products, Inc., Young Kim, Advanced Technology Management, Inc., Falguni Kumar, Quizno's Subs, Chris Martoglio, The Contract Management Company, John G. Metzger, Universal Understanding LLC, Joanne T. Parks, Parks Place Daycare & Learning Center, John Wondracek, River City Advertising, Vicky M. Zelen, Zelen Risk Solutions, Inc., and *One firm prefers to remain anonymous.*

Suzie K. Lemen, CEO, of Dynamic Corporate Solutions, Inc. is the local trainer subcontracted by InnerCity Entrepreneurs to deliver the e200 program once again in Jacksonville.

The e200 Jacksonville initiative is being cosponsored with: The Jacksonville Regional Chamber of Commerce Small Business Center, Jacksonville Women's Business Center, SCORE, Small Business Development Center at the University of North Florida, Beaver Street Enterprise Center, City of Jacksonville Equal Business Opportunity & Contract Compliance Division, and Jacksonville Urban League Entrepreneurship Center.